



PRESS RELEASE

HoverTech International and Sizewise Announce New Distribution Partnership for the Long Term Care Market

Allentown, PA, March 8, 2017

HoverTech, the market leading company for air-assisted patient handling technologies, announces an exciting new partnership with Sizewise, a global manufacturer of bed frames, support surfaces, and mobility equipment. The agreement involves the distribution of the full range of HoverTech patient handling products for the long term care (LTC) market.

This partnership will strengthen HoverTech by bringing the latest technology to this market. These products will enhance patient care and reduce the risk of musculoskeletal injuries to caregivers. Within the LTC market, HoverTech's offerings benefit residents who need to be transferred and repositioned. The products reduce friction and shear that can cause skin breakdown, while also promoting patient comfort and dignity. Additionally, the LTCs benefit from reduced workplace injury, reduced workers' compensation costs, and improved staff morale and health.

"We are pleased to expand our business partnership with Sizewise, who is a trusted partner," said Dave Davis, HoverTech owner. "With its experience in the long term care market and expertise in safe patient handling, Sizewise was a great fit to help bridge HoverTech products from acute care to LTCs."

"As hospital lengths of stay shorten, we know more residents will be cared for by LTCs," said Jody Scoby, associate director of the Sizewise LTC Division. "HoverTech products were the perfect strategic fit to go along with a product portfolio designed to heal."

About HoverTech International

Based in Allentown, PA, HoverTech is the leader in air-assisted safe patient handling solutions that create a safer environment for both the caregiver and the patient. HoverTech offers a complete line of patient transfer and lift equipment, including the HoverMatt® Air Transfer System for lateral patient transfers and the unique HoverJack® Air Patient Lift for vertical patient lifting. Learn more at hovermatt.com.

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About Sizewise

Sizewise is a privately owned, global medical equipment manufacturer with more than 20 years' experience engineering innovative products to meet the needs of bariatric, geriatric, pediatric, and standard patient populations. Produced in four manufacturing plants and supplied through more than 65 distribution centers nationwide, Sizewise offers a range of American-made specialty surfaces, intelligent bed frames, and mobility devices that enhance patient healing and caregiver satisfaction. Sizewise is headquartered in Lenexa, Kan. Learn more at sizewise.com.

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